Office Phone (423) 623-7483

Fax (423) 625-1940

Toll Free (800) 654-6181

www.hodgelivestocknetwork.com

March 28th, 2017

Dear Customer,

The Hodge Livestock Network presents our Consignment for the April 6th, 2017 auction. Consignment offering consists of 12 lots, having approximately 13 loads of cattle.

Please be sure to watch the tape and read the catalog

All statements made on the conference call take preference over any printed material!!

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, April 6th, 2017.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255
- 2. A recorded voice will ask you for your pin, which is 831084#
- 3. You will be automatically connected to the network call
- 4. You will hear music until Randy Hodge initiates the call.
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.

The breakdown of our cattle is as follows:

Summary

| Jack Walker | 1 load | 850# Steers |
|------------------------|---|--|
| Adrian Presnell | 1 load | 750# Heifers |
| Jimmy Brock | 1 load | 750# Heifers |
| Bacon Farms | 1 load | 885# Steers |
| Braswell Cattle | 1 mixed load | 775# Steers |
| | | 750# Heifers |
| Jimmy Blitch | 1 load | 795# Heifers |
| Stephenson Farm | 1 load | 725# Holstein Steers |
| Tim Riley Farms | 2 loads | 765# Heifers |
| Tim Riley Farms | 1 load | 775# Heifers |
| HCCA | 1 load | 800# Steers |
| HCCA | 1 load | 650# Steers |
| HCCA | 1 load | 700# Heifers |
| | Adrian Presnell Jimmy Brock Bacon Farms Braswell Cattle Jimmy Blitch Stephenson Farm Tim Riley Farms HCCA HCCA | Adrian Presnell 1 load Jimmy Brock 1 load Bacon Farms 1 load Braswell Cattle 1 mixed load Jimmy Blitch 1 load Stephenson Farm 1 load Tim Riley Farms 2 loads Tim Riley Farms 1 load HCCA 1 load HCCA 1 load |

Mark your calendar for **Thursday, April 6th, 2017,** at **10:00 A.M.** Should you **forget** or **need** a **bid number** to participate in the auction, call our office at **(423)**

<u>623-7483.</u>

Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodgelivestocknetwork.com

CATTLE OFFERING FOR SALE NETWORK SALE OF LOAD LOTS

DATE: Thursday, April 6th, 2017

Time: 10:00 A.M. E.S.T

HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE

(423) 623-7483

I WELCOME

- 1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
- 2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
- 3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

II DESCRIPTION, SALE AND DELIVERY

- 1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
- 2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. <u>HOWEVER, WE DO NOT GUARAN-TEE ANY MINIMUM WEIGHT.</u>
- 3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
- 4. The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
- 5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
- 6. The sale base weights will be as posted in the catalog or announced during the sale. Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.
- 7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
- 8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
- 9. Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.

III CONTRACTS FOR SALE AND PURCHASE

- 1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
- 2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
- 3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
- 4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
- 5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

Jack Walker Clyde, NC



| No. Head: | Approximately 58 steers |
|---------------------------|---|
| Estimated Weight: | 850 lbs |
| Weight Range: | 800-950# |
| Description: | Approx. 70% Black & BWF, 20% Char-X, and 10% Reds |
| Muscling: | 80% #1 and 20% #1 1/2 |
| Frame Size: | 80% Medium and 20% Large |
| Flesh: | Medium |
| Miscellaneous: | A good set of reputation yearlings with eye appeal |
| Management: | |
| Double Vaccinated: | Bovishield Gold, Pasteurella, and 7-Way Blackleg |
| Wormed: | Safeguard and Ivomec |
| Implants: | Rev G |
| Feed: | Winter grazing, hay, silage, and 8 lbs grain by products daily |
| Delivery Date: | April 10-11th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Adrian Presnell 828-734-6396 |
| Price/Cwt. | |
| Buyer: | |

Adrian Presnell Clyde, NC



| No. Head: | Approximately 65 heifers |
|--------------------------|--|
| Estimated Weight: | 750 lbs |
| Weight Range: | 700-850# |
| Description: | All Black & BWF |
| Muscling: | 80% #1 and 20% #1 1/2 |
| Frame Size: | 80% Medium and 20% Large |
| Flesh: | Medium |
| Miscellaneous: | A good set of reputation yearlings with eye appeal |
| Management: | |
| Double Vaccinated: | Bovishield Gold, Pasteurella, and 7-Way Blackleg |
| Wormed: | Safeguard and Ivomec |
| Implants: | Rev G |
| Feed: | Winter grazing, hay, silage, and 8 lbs grain by products daily |
| Delivery Date: | April 10-11th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed with 2% shrink. Heifers will sell on a base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Adrian Presnell 828-734-6396 |
| Price/Cwt. | |

Jimmy Brock 128 Munsey Lane New Tazewell, TN 37825



| No. Head: | Approximately 63 heifers |
|--------------------------|--|
| Estimated Weight: | 750 lbs |
| Weight Range: | 650-900# |
| Description: | Approx. 90% Black and 10% Char-X |
| Muscling: | 80% #1 and 20% #1 1/2 |
| Frame Size: | 85% Medium, 10% Large, and 5% Borderline Small |
| Flesh: | Medium |
| Miscellaneous: | A good set of heifers that will feed well, cattle will have been preconditioned 45 to 90 days at delivery. |
| Management: | |
| Vaccinated: | Respiratory Viral, Pasteurella and Blackleg |
| Wormed: | Ivomec |
| Implants: | None |
| Feed: | Grass, free choice mineral, hay, and 14 lbs growing ration daily. |
| Delivery Date: | May 1-5th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, hauled 30 miles to Tazewell Livestock Market and weighed straight when all are hauled. Heifers will sell on a base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Randy Hodge 865-414-7801 |
| Price/Cwt. | |
| Buyer: | |

Bacon Farms Morristown, TN



| No. Head: Approximately 58 ste |
|--------------------------------|
|--------------------------------|

Estimated Weight: 885 lbs

Weight Range: 790-940#

Description: Approx. 70% Black & BWF, and 30% Char-X

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 85% Medium, 10% Large, and 5% Borderline Small

Flesh: Medium

Miscellaneous: A good set of yearlings that will feed well.

Management:

Vaccinated: Double Respiratory Viral, Pasteurella and Blackleg

Wormed: Yes

Implants: None

Feed: Grass, hay, free choice mineral, and 7 lbs growing ration daily

Delivery Date: April 10-14th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, hauled 30 miles to Wilson Live-

stock Market and weighed straight when all are hauled. Steers will sell on a base weight of 885 lbs with a \$6.00/cwt slide on the heavy

<u>side only.</u>

Contractor Randy Hodge 865-414-7801

Price/Cwt. ____/___

Braswell Cattle Company 9767 Jefferson River Rd Athens, GA



| No. Head: | Approximately 45 steers and 25 heifers |
|---------------------------|--|
| Estimated Weight: | St-775# Hf-750# |
| Weight Range: | 700-850# with a few 850+ |
| Description: | Approx. 70% Black & BWF, balance Reds, Hereford X, Char-X, and few spotted cattle. |
| Muscling: | 75% #1, 25% #1 1/2, with flesh #1 1/2 will be #1 |
| Frame Size: | 50% Medium and 50% Large |
| Flesh: | 50% Light Medium and 50% Medium |
| Miscellaneous: | A load of choice "Home Raised" yearling steers and heifers, cattle sired by Angus and Red Angus bulls and 1 Hereford bull. |
| Management: | |
| Double Vaccinated: | IBR,PI3,BVD,BRSV, 7-Way Blackleg and H. Somnus |
| Wormed: | Yes |
| Implants: | None |
| Feed: | Hay, some grass and precondition feed |
| Delivery Date: | April 17-20th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed on the ground at Braswell Cattle Company with 2% shrink. Steers will sell on a base weight of 775# and heifers 750# with a \$6.00/cwt slide on the heavy side only. Heifers sell \$6.00/cwt back of steers. |
| Contractor | Millard Braswell 706-543-1045 |
| Price/Cwt. | |

Jimmy Blitch Westside Rd Statesboro, GA 912-682-8330



| No. Head: | Approximately 66 heifers |
|--------------------------|---|
| Estimated Weight: | 795 lbs |
| Weight Range: | 740-875# |
| Description: | Approx. all Black & BWF |
| Muscling: | #1 |
| Frame Size: | Medium |
| Flesh: | Green-Medium |
| Miscellaneous: | All Home Raised" reputation cattle, years of carcass genetics bred into these cattle, just been turned out on winter grazing, a good set of heifers to make excellent moma cows. |
| Management: | |
| Vaccinated: | Cattle Master Gold, Bovishield Gold, Alpha 7, MB1, one shot |
| Wormed: | Cydectin inj, Dectomax inj |
| Implants: | ? |
| Feed: | Free choice winter grazing, 2-3 lbs corn gluten 3 times a week |
| Delivery Date: | April 10-12th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered and sorted morning of delivery, loaded on buyer's truck and weighed with 2% shrink. Heifers will sell on a base weight of 795 lbs with a \$8.00/cwt slide on the heavy side only. |
| Contractor | Romaine Cartee 912-531-0580 |
| Price/Cwt. | / |

Stephenson Farm c/o Ron Stephenson 1554 Hicklin Rd Chester, SC 29706 803-374-0947



No. Head: Approximately 68 Holstein steers from 120 head

Estimated Weight: 725 lbs

Weight Range: 675-825#

Description: 100% Holstein steers

Muscling: 40% #1 and 2's

Frame Size: 75% Large and 25% Medium

Flesh: Medium

Miscellaneous: A good set of "Home Raised" back grounded Holstein steer calves,

a few with small regrowth of horns.

Management:

Vaccinated: 2 times in November, Bovishield Gold 5, Ultra Bac 7, Presponse

HM, Tri-View in Summer

Wormed: Ivomectrin pour on

Implants: Ralgro

Feed: Bermuda grass and brown top millet in summer, rye and rye grass

planted in fall and winter and supplemented with dry hay and

bailage.

Delivery Date: April 11-13th with a 3 day notice to contractor

Conditions: Cattle will be gathered evening before, sorted and weighed on buy-

er's truck with 2% shrink. Steers will sell on a base weight of 725 lbs with a \$4.00/cwt slide on the heavy side only. Scales are 5 miles from

farm.

Contractor Rusty Thomson 864-429-7062

Price/Cwt. ____/___

Tim Riley Farms P.O. Box 219 Hamptonville, NC 27020 336-469-2117



| No. Head: | Approximately 2 loads of 133 heifers |
|--------------------------|--|
| Estimated Weight: | 765 lbs |
| Weight Range: | 715-815## |
| Description: | Approx. all Black & BWF, except 8-10 Char-X, and 3-4 Reds |
| Muscling: | 85% #1 and 15% #1 1/2 |
| Frame Size: | Medium |
| Flesh: | Medium |
| Miscellaneous: | 1-2 with spots in eyes, 1-2 with calf horns, 1-2 with a little ear, a |
| | real good set of heifers. Heifers vet checked open. All heifers "Home Raised" and Gap Certified. |
| Management: | |
| Vaccinated: | Bovishield Gold and 7-Way Blackleg |
| Wormed: | Pour on and Safeguard |
| Implants: | None |
| Feed: | Corn silage, gluten and grass |
| Delivery Date: | April 10-14th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, and weighed on certified farm scales with 2% shrink. Heifers will sell on a base weight of 765 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Tim Riley 336-469-2117 |
| Price/Cwt. | |
| Buyer: | |

Tim Riley Farms P.O. Box 219 Hamptonville, NC 27020 336-469-2117



| | Control of the Contro |
|--------------------------|--|
| No. Head: | Approximately 65 heifers |
| Estimated Weight: | 775# |
| Weight Range: | 725-825# |
| Description: | Approx. all Black & BWF, except 8-10 Char-X, and 3-4 Reds |
| Muscling: | 85% #1 and 15% #1 1/2 |
| Frame Size: | Medium |
| Flesh: | Medium |
| Miscellaneous: | 1-2 with spots in eyes, 1-2 with calf horns, 1-2 with a little ear, a |
| | real good set of heifers. Heifers vet checked open. |
| Management: | |
| Vaccinated: | Bovishield Gold and 7-Way Blackleg |
| Wormed: | Pour on and Safeguard |
| Implants: | None |
| Feed: | Corn silage, gluten and grass |
| Delivery Date: | April 10-14th with a 3 day notice to contractor |
| Conditions: | Cattle will be gathered early AM, and weighed on certified farm scales with 2% shrink. Heifers will sell on a base weight of 775 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Tim Riley 336-469-2117 |
| Price/Cwt. | / |

NOT ON DVD

HCCA

Rogersville, TN

| No. Head: | Approximately 1 load steers |
|--------------------------|--|
| Estimated Weight: | 800 lbs |
| Weight Range: | 700-900# |
| Description: | Approx. 70% Black & BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load) |
| Muscling: | 70% #1, 15% #1 1/2, and 15% good #2's |
| Frame Size: | 75% Medium, 20% Large, 5% Borderline Med-Small. |
| Flesh: | Light Medium to Medium flesh |
| Miscellaneous: | Preconditioned calves/some yearlings |
| Management: | |
| Vaccinated: | Mod Live Respiratory Viral, Blackleg |
| Wormed: | Ivomec, Safeguard, or Dectomax |
| Implants: | Not all |
| Feed: | Grass and limited feed |
| Delivery Date: | April 12th |
| Conditions: | Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Steers will sell on a base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Randy Hodge 865-414-7801 |
| Price/Cwt. | / |

NOT ON DVD

HCCA

Rogersville, TN

| No. Head: | Approximately 1 load steers |
|--------------------------|--|
| Estimated Weight: | 650 lbs |
| Weight Range: | 570-700# |
| Description: | Approx. 70% Black & BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load) |
| Muscling: | 70% #1, 15% #1 1/2, and 15% good #2's |
| Frame Size: | 75% Medium, 20% Large, 5% Borderline Med-Small. |
| Flesh: | Light Medium to Medium flesh |
| Miscellaneous: | Preconditioned calves/some yearlings |
| Management: | |
| Vaccinated: | Mod Live Respiratory Viral, Blackleg |
| Wormed: | Ivomec, Safeguard, or Dectomax |
| Implants: | Not all |
| Feed: | Grass and limited feed |
| Delivery Date: | April 12th |
| Conditions: | Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Steers will sell on a base weight of 650 lbs with a \$6.00/cwt slide on the heavy side only. |
| Contractor | Randy Hodge 865-414-7801 |
| Price/Cwt. | / |

NOT ON DVD

HCCA

Rogersville, TN 30 belong to 1 producer

| No. Head: | Approximately 1 load heifers |
|--------------------------|--|
| Estimated Weight: | 700 lbs |
| Weight Range: | 600-800# |
| Description: | Approx. 70% Black & BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load) |
| Muscling: | 70% #1, 15% #1 1/2, and 15% good #2's |
| Frame Size: | 75% Medium, 20% Large, 5% Borderline Med-Small. |
| Flesh: | Light Medium to Medium flesh |
| Miscellaneous: | Preconditioned calves/some yearlings |
| Management: | |
| Vaccinated: | Mod Live Respiratory Viral, Blackleg |
| Wormed: | Ivomec, Safeguard, or Dectomax |
| Implants: | Not all |
| Feed: | Grass and limited feed |
| Delivery Date: | April 12th |
| Conditions: | Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Heifers will sell on a base weight of 700 lbs with a \$6.00/cw slide on the heavy side only. |
| Contractor | Randy Hodge 865-414-7801 |
| Price/Cyrt | 1 |