

Hodge Livestock Network, Inc.  
P.O. Box 627, Newport, TN 37822

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www.hodgelivestocknetwork.com

June 28th, 2017

Dear Customer,

The Hodge Livestock Network presents our Consignment for the July 6th, 2017 auction. Consignment offering consists of 9 lots, having approximately 11 loads of cattle.

***\*\*Please be sure to watch the tape and read the catalog\*\****

***All statements made on the conference call take preference over any printed material!!***

***Please read conditions on Page 3!!!***

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

**Thursday, July 6th, 2017.**

**CONFERENCE CALL PROCEDURES**

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255**
- 2. A recorded voice will ask you for your pin, which is 831084#**
- 3. You will be automatically connected to the network call**
- 4. You will hear music until Randy Hodge initiates the call.**
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.**
- 6. To mute your phone, press (\*) star 6, to un-mute press (\*) 6.**

The breakdown of our cattle is as follows:

### Summary

Lot 1	Saunders Farm	1 load	895# Steers
Lot 2	Henry Walker	1 mixed load	800# Steers/Heifers
Lot 3	Tim Riley Farms	2 loads	800# Heifers
Lot 4	John Pearson	1 load	875# Steers
Lot 5	Wood Farms, Adam Martin, Greg Brooks	1 load	870# Steers
Lot 6	Randy Hodge & Son	2 loads	940# Steers
Lot 7	HCCA	1 load	800# Steers
Lot 8	HCCA	1 load	675# Steers
Lot 9	HCCA	1 load	750# Heifers

Mark your calendar for **Thursday, July 6th, 2017, at 10:00 A.M.** Should you **forget** or **need** a **bid number** to participate in the auction, call our office at **(423) 623-7483.**

Listening for your bids,

Randy

**VISIT OUR WEBSITE**

**[www.hodgelivestocknetwork.com](http://www.hodgelivestocknetwork.com)**

**CATTLE OFFERING FOR SALE  
NETWORK SALE OF LOAD LOTS**

**DATE: Thursday, July 6th , 2017**

**Time: 10:00 A.M. E.S.T**

**HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE**

**(423) 623-7483**

**I  
WELCOME**

1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

**II  
DESCRIPTION, SALE AND DELIVERY**

1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. **HOWEVER, WE DO NOT GUARANTEE ANY MINIMUM WEIGHT.**
3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
4. The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
6. The sale base weights will be as posted in the catalog or announced during the sale. **Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.**
7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
9. **Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.**

**III  
CONTRACTS FOR SALE AND PURCHASE**

1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

***Randy Hodge***

Randy Hodge, Owner

# LOT 1

**Saunders Farm  
446 Beartown Rd  
Tazewell, VA 24651  
276-988-7384**



**No. Head:** Approximately 52 steers

**Estimated Weight:** 895 lbs

**Weight Range:** 775-950#

**Description:** Approx. 100% Black & BWF

  

**Muscling:** 90% #1 and 10% #1 1/2

**Frame Size:** 20% Large and 80% Medium

**Flesh:** Medium grass flesh

**Miscellaneous:** 100% "Home Raised"

**Management:**

**Vaccinated:** Last Fall with Elite 9-HS, Alpha 7/MB1, Pulmo-guard, repeated in April.

**Wormed:** April Dectomax pour on and June Cydectin pour on

**Implants:** None

**Feed:** Grass only

**Delivery Date:** July 10-14th with a 3 day notice to contractor

**Conditions:** Steers will be gathered the evening before, left overnight in a barn lot with hay and water, they will be weighed straight early next morning of farm certified scales. Steers will sell on a base weight of 895 lbs with a \$8.00/cwt slide on the heavy side only.

**Contractor** Larry Mustard 276-988-3179 or 276-979-7928

**Price/Cwt.** \_\_\_\_\_ / \_\_\_\_\_

**Buyer:** \_\_\_\_\_

# LOT 2

Henry Walker  
1493 Godbey Rd  
Mocksville, NC 27028



<b>No. Head:</b>	Approximately 23 steers and 30 heifers
<b>Estimated Weight:</b>	800 lbs
<b>Weight Range:</b>	750-850#
<b>Description:</b>	Approx. all Black & BWF except 3 Char-X.
<b>Muscling:</b>	90% #1 and 10% #1 1/2
<b>Frame Size:</b>	Medium
<b>Flesh:</b>	Medium
<b>Miscellaneous:</b>	All cattle sired by Yon Bulls, a very good set of all "Home Raised" cattle, high feed lot EPD's.
<b>Management:</b>	
<b>Vaccinated:</b>	2 shots Cattle Master Gold 5P5L5, Corexin 8 Tetans, IBR, BVD types 1& 2, PI3, BRSV, 3 strains Leptro
<b>Wormed:</b>	Eprinex
<b>Implants:</b>	Ralgro
<b>Feed:</b>	3/4 lb of ground corn, 1/2 lb of cotton seed meal with bovitac and Auremycin with corn silage and free choice hay.
<b>Delivery Date:</b>	Julu 10-13th with a 3 day notice to contractor
<b>Conditions:</b>	Cattle will be gathered early AM, hauled on buyer's truck and hauled 10 miles to Horn's Truck Stop and weighed <u>with 2% shrink.</u> Cattle will sell on a <u>base weight of 800 lbs with a \$4.00/cwt slide on the heavy side only. Steers and heifers sell at same price.</u>
<b>Contractor</b>	Tim Riley 336-469-2117
<b>Price/Cwt.</b>	_____ / _____
<b>Buyer:</b>	_____

# LOT 3

Tim Riley Farms

P.O. Box 219

Hamptonville, NC 27020

336-469-2117



<b>No. Head:</b>	Approximately 126 heifers (2 loads)
<b>Estimated Weight:</b>	800 lbs
<b>Weight Range:</b>	750-850#
<b>Description:</b>	Approx. all Black & BWF except 10-15 Char-X and 10 Reds.
<b>Muscling:</b>	85% #1 and 15% #1 1/2
<b>Frame Size:</b>	Medium
<b>Flesh:</b>	Medium
<b>Miscellaneous:</b>	1-2 with spots in eyes, 1-2 with calf horns, 1-2 with a little ear, a real good set of heifers, heifers have been vet checked open.
<b>Management:</b>	
<b>Vaccinated:</b>	Bovishield Gold and 7-Way Blackleg
<b>Wormed:</b>	Pour on and Safeguard
<b>Implants:</b>	None
<b>Feed:</b>	Corn silage, gluten, and grass
<b>Delivery Date:</b>	July 10-13th with a 3 day notice to contractor
<b>Conditions:</b>	Cattle will be gathered early AM, weighed on certified farm scales <u>with 2% shrink.</u> Heifers will sell on a <u>base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.</u>
<b>Contractor</b>	Tim Riley 336-469-2117
<b>Price/Cwt.</b>	_____ / _____
<b>Buyer:</b>	_____



# LOT 4

John Pearson

Tazewell, TN



**No. Head:** Approximately 56 steers

**Estimated Weight:** 875 lbs

**Weight Range:** 775-950#

**Description:** Approx. 85% Black & BWF, 7% Char-X and 7% Reds

  

**Muscling:** 90% #1 and 10% #1 1/2

**Frame Size:** 80% Medium and 20% Large

**Flesh:** Medium

**Miscellaneous:** A good green set of reputation steers with eye appeal that will feed well.

**Management:**

**Vaccinated:** Double Respiratory Viral, Pasteurella, Blackleg

**Wormed:** Yes

**Implants:** None

**Feed:** Grass, free choice mineral, 12 lbs growing ration daily

**Delivery Date:** July 10-14th with a 3 day notice to contractor

**Conditions:** Cattle will be gathered early AM, hauled 10 miles to Jackie Barnard scales and weighed with 1% shrink when all are hauled. Steers will sell on a base weight of 875 lbs with a \$6.00/cwt slide on the heavy side only.

  

**Contractor** Randy Hodge 865-414-7801

**Price/Cwt.** \_\_\_\_\_/\_\_\_\_\_

**Buyer:** \_\_\_\_\_

# LOT 5

**Wood Farms-24 Steers**

**Adam Martin-13 Steers**

**Greg Brooks-8 Steers**



**No. Head:** Approximately 45 steers

**Estimated Weight:** 870#

**Weight Range:** 800-975#

**Description:** Approx. 98% Black & BWF, 2% Red Angus

**Muscling:** 80% #1 and 20% #1 1/2

**Frame Size:** Medium to Large

**Flesh:** Light Medium grass flesh

**Miscellaneous:** A good set of green yearling steers that will feed well, hope to have enough steers by sale day to make load.

**Management:**

**Vaccinated:** Respiratory Viral, Pasteurella, Blackleg

**Wormed:** Ivomec and Safeguard

**Implants:** None

**Feed:** Grass, and hay grain by products

**Delivery Date:** July 12th

**Conditions:** Cattle will be gathered early AM, hauled 20 to 40 miles to WLM and weighed straight when all are hauled (app. noon). Steers will sell on a base weight of 870 lbs with a \$6.00/cwt slide on the heavy side only.

**Contractor** Randy Hodge 865-414-7801

**Price/Cwt.** \_\_\_\_\_/\_\_\_\_\_

**Buyer:** \_\_\_\_\_



**LOT 6**  
**Randy Hodge & Son**  
**Rutledge, TN**



**No. Head:** Approximately 106 steers (2 loads)

**Estimated Weight:** 940 lbs

**Weight Range:** 850-1015#

**Description:** Approx. 90% Black & BWF, 5% Reds and Red necks, 3 with White feed, and 2 with White on neck.

**Muscling:** 80% #1 and 20% #1 1/2

**Frame Size:** 80% Medium and 20% Large

**Flesh:** Grass flesh

**Miscellaneous:** A good set of green reputation steers that will feed very efficient, cattle will grade well when finished.

**Management:**

**Double Vaccinated:** Bovishield Gold 5, Pasteurella, 7-Way Blackleg/Somnus, Pinkeye

**Wormed:** Safeguard and Longrange

**Implants:** Rev G

**Feed:** Grass, free choice mineral, sprinkling of feed 2 times a week.

**Delivery Date:** July 10-11th or 13-14th with a 3 day notice to contractor

**Conditions:** Cattle will be gathered early AM, hauled to WLM Newport and weighed with 1% shrink when all are hauled. Steers will sell on a base weight of 940 lbs with a \$6.00/cwt slide on the heavy side only. Good weighing conditions.

**Contractor** Randy Hodge 865-414-7801

**Price/Cwt.** \_\_\_\_\_ / \_\_\_\_\_

**Buyer:** \_\_\_\_\_

**LOT 7**  
**HCCA**  
**Rogersville, TN**



<b>No. Head:</b>	<b>Approximately 1 load steers</b>
<b>Estimated Weight:</b>	<b>800 lbs</b>
<b>Weight Range:</b>	<b>700-900#</b>
<b>Description:</b>	<b>Approx. 70% Black &amp; BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load)</b>
<b>Muscling:</b>	<b>70% #1, 15% #1 1/2, and 15% good #2's</b>
<b>Frame Size:</b>	<b>75% Medium, 20% Large, 5% Borderline Med-Small.</b>
<b>Flesh:</b>	<b>Light Medium to Medium flesh</b>
<b>Miscellaneous:</b>	<b>Preconditioned calves/some yearlings</b>
<b>Management:</b>	
<b>Vaccinated:</b>	<b>Mod Live Respiratory Viral, Blackleg</b>
<b>Wormed:</b>	<b>Ivomec, Safeguard, or Dectomax</b>
<b>Implants:</b>	<b>Not all</b>
<b>Feed:</b>	<b>Grass and limited feed</b>
<b>Delivery Date:</b>	<b>July 12th</b>
<b>Conditions:</b>	<b>Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed straight</u>. Steers will sell on a <u>base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.</u></b>
<b>Contractor</b>	<b>Randy Hodge 865-414-7801</b>
<b>Price/Cwt.</b>	<b>_____ / _____</b>
<b>Buyer:</b>	<b>_____</b>

**LOT 8**  
**HCCA**  
**Rogersville, TN**



<b>No. Head:</b>	<b>Approximately 1 load steers</b>
<b>Estimated Weight:</b>	<b>675 lbs</b>
<b>Weight Range:</b>	<b>600-750#</b>
<b>Description:</b>	<b>Approx. 70% Black &amp; BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load)</b>
<b>Muscling:</b>	<b>70% #1, 15% #1 1/2, and 15% good #2's</b>
<b>Frame Size:</b>	<b>75% Medium, 20% Large, 5% Borderline Med-Small.</b>
<b>Flesh:</b>	<b>Light Medium to Medium flesh</b>
<b>Miscellaneous:</b>	<b>Preconditioned calves/some yearlings</b>
<b>Management:</b>	
<b>Vaccinated:</b>	<b>Mod Live Respiratory Viral, Blackleg</b>
<b>Wormed:</b>	<b>Ivomec, Safeguard, or Dectomax</b>
<b>Implants:</b>	<b>Not all</b>
<b>Feed:</b>	<b>Grass and limited feed</b>
<b>Delivery Date:</b>	<b>July 12th</b>
<b>Conditions:</b>	<b>Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed straight</u>. Steers will sell on a <u>base weight of 675 lbs with a \$6.00/cwt slide on the heavy side only.</u></b>
<b>Contractor</b>	<b>Randy Hodge 865-414-7801</b>
<b>Price/Cwt.</b>	<b>_____ / _____</b>
<b>Buyer:</b>	<b>_____</b>



**LOT 9**  
**HCCA**  
**Rogersville, TN**



<b>No. Head:</b>	<b>Approximately 1 load heifers</b>
<b>Estimated Weight:</b>	<b>750 lbs</b>
<b>Weight Range:</b>	<b>650-850#</b>
<b>Description:</b>	<b>Approx. 70% Black &amp; BWF, 15% Char-X (2-3 white), and 15% Reds, possibly a few Herefords, 3-4 other colors (colors are representative of entire group and may vary by load)</b>
<b>Muscling:</b>	<b>70% #1, 15% #1 1/2, and 15% good #2's</b>
<b>Frame Size:</b>	<b>75% Medium, 20% Large, 5% Borderline Med-Small.</b>
<b>Flesh:</b>	<b>Light Medium to Medium flesh</b>
<b>Miscellaneous:</b>	<b>Preconditioned calves/some yearlings</b>
<b>Management:</b>	
<b>Vaccinated:</b>	<b>Mod Live Respiratory Viral, Blackleg</b>
<b>Wormed:</b>	<b>Ivomec, Safeguard, or Dectomax</b>
<b>Implants:</b>	<b>Not all</b>
<b>Feed:</b>	<b>Grass and limited feed</b>
<b>Delivery Date:</b>	<b>July 12th</b>
<b>Conditions:</b>	<b>Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed straight</u>. Heifers will sell on a <u>base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only</u>.</b>
<b>Contractor</b>	<b>Randy Hodge 865-414-7801</b>
<b>Price/Cwt.</b>	<b>_____ / _____</b>
<b>Buyer:</b>	<b>_____</b>