

Hodge Livestock Network, Inc.
P.O. Box 627, Newport, TN 37822

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www.hodgelivestocknetwork.com

November 28th, 2017

Dear Customer,

The Hodge Livestock Network presents our Consignment for the December 7th, 2017 auction. Consignment offering consists of 13 lots, having approximately 13 loads of cattle.

*****Please be sure to watch the tape and read the catalog*****

All statements made on the conference call take preference over any printed material!!

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, December 7th, 2017.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255**
- 2. A recorded voice will ask you for your pin, which is 831084#**
- 3. You will be automatically connected to the network call**
- 4. You will hear music until Randy Hodge initiates the call.**
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.**
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.**

The breakdown of our cattle is as follows:

Summary

Lot 1	Aiken Farm/B&C Farm	1 load	790# Heifers
Lot 2	Bacon Farms	1 load	850# Steers
Lot 3	Wood Farm, B&C Farm	1 load	850# Steers
Lot 4	Wood Farm/Larry Whitt	1 load	750# Heifers
Lot 5	Gene Odum	1 load	930# Steers
Lot 6	Gene Odum	1 load	800# Heifers
Lot 7	Renfroe Farms	1 load	800# Steers
Lot 8	Ronnie Johnson	1 load	825# Steers
Lot 8A	Ronnie Johnson	1 load	800# Heifers
Lot 9	Tim Riley Farms	1 load	750# Heifers
Lot 10	HCCA	1 load	800# Steers
Lot 11	HCCA	1 load	700# Heifers
Lot 12	Scottie London	1 load	835# Heifers

Mark your calendar for **Thursday, December 7th, 2017, at 10:00 A.M.** Should you **forget** or **need** a **bid number** to participate in the auction, call our office at **(423) 623-7483.**

Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodgelivestocknetwork.com

**CATTLE OFFERING FOR SALE
NETWORK SALE OF LOAD LOTS**

DATE: Thursday, December 7th , 2017

Time: 10:00 A.M. E.S.T

HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE

(423) 623-7483

**I
WELCOME**

1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

**II
DESCRIPTION, SALE AND DELIVERY**

1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. **HOWEVER, WE DO NOT GUARANTEE ANY MINIMUM WEIGHT.**
3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
4. The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
6. The sale base weights will be as posted in the catalog or announced during the sale. **Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.**
7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
9. **Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.**

**III
CONTRACTS FOR SALE AND PURCHASE**

1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

LOT 1

Aiken Farms-32 Hfs

B&C Farms-28 Hfs



No. Head: Approximately 62 heifers

Estimated Weight: 790 lbs

Weight Range: 700-900#

Description: Approx. all Black & BWF

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium

Miscellaneous: A good set of heifers that will feed well, cattle have been weaned 70 days plus

Management:

Vaccinated: Respiratory Viral/Blackleg

Wormed: Yes

Implants: None

Feed: Grass, free choice mineral, 10 lbs growing ration daily

Delivery Date: December 12th

Conditions: Cattle will be gathered early AM, hauled 40 miles to WLM and weighed straight. Heifers will sell on a base weight of 790 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 2

**Bacon Farms
Morristown, TN**



No. Head: Approximately 59 steers

Estimated Weight: 850#

Weight Range: 750-950#

Description: Approx. 65% Black & BWF, 30% Char-X, and 5% Reds

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium

Miscellaneous: A good set of yearling steers that will feed well

Management:

Vaccinated: Respiratory Viral/Blackleg

Wormed: Yes

Implants: Yes

Feed: Grass, free choice mineral, 7 lbs growing ration daily

Delivery Date: December 11-15th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, hauled 40 miles to WLM and weighed straight. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 3

Wood Farm-30 steers

B&C Farm-30 steers



No. Head: Approximately 60 steers

Estimated Weight: 850#

Weight Range: 800-950#

Description: Approx. 90% Black & BWF, and 10% others

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium

Miscellaneous: A good set of yearling steers that will feed well

Management:

Vaccinated: Respiratory Viral/Blackleg

Wormed: Yes

Implants: Yes

Feed: Grass, free choice mineral, 7 lbs growing ration daily

Delivery Date: December 13th

Conditions: Cattle will be gathered early AM, hauled 40 miles to WLM and weighed straight. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 4

Wood Farm-50 from 63

Larry Whitt-14 from 30



No. Head: Approximately 64 heifers

Estimated Weight: 750#

Weight Range: 685-850#

Description: Approx. 90% Black & BWF, and 10% Reds

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium

Miscellaneous: A good set of heifers that will feed well

Management:

Vaccinated: Respiratory Viral/Blackleg

Wormed: Yes

Implants: Yes

Feed: Grass, free choice mineral, 7 lbs growing ration daily

Delivery Date: December 14-15th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, hauled 40 miles to WLM and weighed straight. Heifers will sell on a base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 5

Gene Odum

22190 Turner Rd

Metter, GA 30439



No. Head: Approximately 54 steers

Estimated Weight: 930#

Weight Range: 875-1000#

Description: Approx. 95% Black & BWF, and approx. 5% Smokies

Muscling: #1

Frame Size: 50% Medium and 50% Large

Flesh: Medium some Medium plus-all have good hair

Miscellaneous: A fancy load of reputation steers, all sired by performance tested Angus bulls

Management:

Double Vaccinated: IBR,PI3,BVD,BRSV, 7-Way Blackleg, H. Somnus

Wormed: Yes

Implants: One time Ralgro

Feed: Hay, silage, and precondition feed

Delivery Date: December 6-8th to be coordinated with contractor

Conditions: Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed on certified scales in Metter GA with 2% shrink. Steers will sell on a base weight of 930 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Millard Braswell 706-543-1045

Price/Cwt. _____ / _____

Buyer: _____

LOT 6

Gene Odum

22190 Turner Rd

Metter, GA 30439



No. Head: Approximately 61 heifers

Estimated Weight: 800#

Weight Range: 750-850#

Description: Approx. 95% Black & BWF, and approx. 5% Smokies

Muscling: #1

Frame Size: 50% Medium and 50% Large

Flesh: Medium some Medium plus-all have good hair

Miscellaneous: A fancy load of reputation heifers, all sired by performance tested Angus bulls, replacement quality heifers

Management:

Double Vaccinated: IBR,PI3,BVD,BRSV, 7-Way Blackleg, H. Somnus

Wormed: Yes

Implants: None

Feed: Hay, silage, and precondition feed

Delivery Date: December 6-8th to be coordinated with contractor

Conditions: Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed on certified scales in Metter GA with 2% shrink. Heifers will sell on a base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Millard Braswell 706-543-1045

Price/Cwt. _____ / _____

Buyer: _____

LOT 7

**Renfroe Farms
Lakeview Rd
Statesboro, GA**



No. Head: Approximately 60 steers from 160 head

Estimated Weight: 800 lbs

Weight Range: 700-880#

Description: Approx. 80% Black & BWF, 20% Char-X or Red

Muscling: #1

Frame Size: Medium few Large

Flesh: Medium

Miscellaneous: All calves "Home Raised", feed out by owner last year, 90%= choice and prime high percentage CAB

Management:

Vaccinated: Triangle 10/Alpha 7/MBI

Wormed: Long Range Injectable

Implants: Ralgro one time

Feed: Free choice millet pasture and hay, 6 lbs custom blend

Delivery Date: December 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of load out, loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 800 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 8

Ronnie Johnson

Millen, GA



No. Head: Approximately 1 load steers sorted from 100 head

Estimated Weight: 825 lbs

Weight Range: 700-900#

Description: Approx. 90% Black & BWF, 10% Char-X or Red, "Home Raised" few show light ear

Muscling: #1

Frame Size: Medium few Large

Flesh: Medium

Miscellaneous: All calves weaned 80+ days, bunk broke, large percentage sired by Yon Angus bulls

Management:

Vaccinated: Triangle 10/Alpha 7/MBI/Bar Somnus 2P

Wormed: Long Range Injectable and pour on

Implants: Ralgro

Feed: Bulky peanut hull base feed

Delivery Date: December 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of load out, loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 800 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 8A

Ronnie Johnson

Millen, GA



No. Head: Approximately 1 load heifers

Estimated Weight: 800 lbs

Weight Range: 700-900#

Description: Approx. 90% Black & BWF, 10% Char-X or Red, "Home Raised" few show light ear

Muscling: #1

Frame Size: Medium few Large

Flesh: Medium

Miscellaneous: All calves weaned 80+ days, bunk broke, large percentage sired by Yon Angus bulls

Management:

Vaccinated: Triangle 10/Alpha 7/MBI/Bar Somnus 2P

Wormed: Long Range Injectable and pour on

Implants: Ralgro

Feed: Bulky peanut hull base feed

Delivery Date: December 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of load out, loaded on buyer's truck and weighed with 2% shrink. Heifers will sell on a base weight of 800 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 9

Tim Riley Farms

P.O. Box 219

Hamptonville, NC 27020

336-469-2117



No. Head: Approximately 66 heifers

Estimated Weight: 750 lbs

Weight Range: 675-825#

Description: Approx. all Black & BWF except 4-5 Char-X and 2 Reds, 1 pink nose Char-X

Muscling: 85% #1 and 15% #1 1/2

Frame Size: Medium

Flesh: Medium

Miscellaneous: 1-2 with spots in eyes, 1 with calf horns, 1-2 with a little ear, a real good set of feeding heifers, all heifers will be vet checked open.

Management:

Vaccinated: Bovishield Gold and 7-Way Blackleg

Wormed: Yes

Implants: None

Feed: Corn silage, disterillers grain and soy hulls

Delivery Date: December 18-22nd with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, weighed on certified farm scales with 2% shrink. Heifers will sell on a base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Tim Riley 336-469-2117

Price/Cwt. _____ / _____

Buyer: _____

LOT 10

NOT ON DVD

HCCA
Rogersville, TN

No. Head: Approximately 1 load steers

Estimated Weight: 800#

Weight Range: 700-900#

Description: Approx. 70% Black & BWF, 15% Char-X and 15% Reds, possibly 2-3 Whites or Herefords, 3-4 other colors (colors are representative of entire group and may vary by load)

Muscling: 70% #1, 15% #1 1/2, and 15% #2's

Frame Size: 75% Medium and 20% Large, 5% Borderline Med-Small

Flesh: Light Medium to Medium Flesh

Miscellaneous: Preconditioned calves/some yearlings

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Not all

Feed: Grass and limited feed

Delivery Date: December 13th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Steers will sell on a base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 11

NOT ON DVD

**HCCA
Rogersville, TN**

No. Head: Approximately 1 load heifers

Estimated Weight: 700#

Weight Range: 600-800#

Description: Approx. 70% Black & BWF, 15% Char-X and 15% Reds, possibly 2-3 Whites or Herefords, 3-4 other colors (colors are representative of entire group and may vary by load)

Muscling: 70% #1, 15% #1 1/2, and 15% #2's

Frame Size: 75% Medium and 20% Large, 5% Borderline Med-Small

Flesh: Light Medium to Medium Flesh

Miscellaneous: Preconditioned calves/some yearlings

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Not all

Feed: Grass and limited feed

Delivery Date: December 13th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Heifers will sell on a base weight of 700 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 12

NOT ON DVD

**Scottie London
4860 Old Sapp Rd
Concord, NC 28025
980-521-3057**

No. Head: Approximately 64 heifers
Estimated Weight: 835#
Weight Range: 785-885#
Description: Approx. all Black & BWF except 5 Char-X and 2 RWF
Muscling: 90% #1 and 10% #1 1/2
Frame Size: Medium
Flesh: Medium
Miscellaneous: A real good set of "Home Raised" cattle, weaned 9/1/2017, 1-2 with scur horn.
Management:
Vaccinated: Bovishield Gold, ADE, Vision 7
Wormed: Safeguard and Dectomax
Implants: None
Feed: Grain and grass
Delivery Date: December 11-15th with a 3 day notice to contractor
Conditions: Cattle will be gathered early AM, hauled 10 miles to Exit 63 (I-95 at Pilot Scales) and weighed with 2% shrink. Heifers will sell on a base weight of 835 lbs with a \$6.00/cwt slide on the heavy side only.
Contractor Tim Riley 336-469-2117
Price/Cwt. _____ / _____
Buyer: _____