Office Phone (423) 487-3478

Fax (423) 487-5614

Toll Free (800) 654-6181

www.hodgelivestocknetwork.com

October 28th, 2019

Dear Customer,

The Hodge Livestock Network presents our Consignment for the November 7th, 2019 auction. Consignment offering consists of 5 lots, having approximately 5 loads of cattle.

Please be sure to watch the tape and read the catalog

All statements made on the conference call take preference over any printed material!!

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, November 7th, 2019.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255
- 2. A recorded voice will ask you for your pin, which is 831084#
- 3. You will be automatically connected to the network call
- 4. You will hear music until Randy Hodge initiates the call.
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.

The breakdown of our cattle is as follows:

Summary

Lot 1	Jay Macranie	1 load	595# Heifers
Lot 2	Gerrald Williams	1 mixed load	680# Steers/630# Heifers
Lot 3	HCCA	1 load	850# Steers
Lot 4	HCCA	1 load	725# Steers
Lot 5	HCCA	1 load	700# Heifers

Mark your calendar for **Thursday, November 7th,** at **10:00 A.M.** Should you <u>forget</u> or <u>need</u> a <u>bid number</u> to participate in the auction, call our office at <u>(423) 487-3478.</u> Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodge live stock network.com

CATTLE OFFERING FOR SALE NETWORK SALE OF LOAD LOTS

DATE: Thursday, November 7th, 2019

Time: 10:00 A.M. E.S.T

HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE

(423) 487-3478

I WELCOME

- 1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
- 2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
- 3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

II DESCRIPTION, SALE AND DELIVERY

- 1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
- 2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. <u>HOWEVER, WE DO NOT GUARAN-TEE ANY MINIMUM WEIGHT.</u>
- 3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
- **4.** The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
- 5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
- 6. The sale base weights will be as posted in the catalog or announced during the sale. Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.
- 7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
- 8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
- 9. Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.

III CONTRACTS FOR SALE AND PURCHASE

- 1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
- 2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
- 3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
- 4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
- 5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

Hodge Livestock Network

Phone: (423) 487-3478

Fax: (423) 487-5614

Toll Free

(800) 654-6181

Mailing address

P.O. Box 627

Newport, TN 37822

Physical Address
4610 Laws Rd
Del Rio, TN 37727

LOT 1

Jay Macranie Metter, GA 912-682-0909



No.	Head:	Approximately 69 l	heifers

Estimated Weight: 595#

Weight Range: 525-700#

Description: All Black & BWF, with 3 Char-X and 2 Reds

Muscling: 70% #1 and 30% #1 1/2

Frame Size: Medium

Flesh: Green

Miscellaneous: All bought as 400 weight calves, run on summer pasture with no

death loss or sickness, backgrounded 120+ days.

Management:

Vaccinated: Triangle 10/Corvexin 8/Dexamethazone/LA200

Wormed: Dectomax Inj,/Synanthic white wormer

Implants:

Feed: Pasture and 5-6 lbs cottonseed

Delivery Date: November 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned morning of delivery, loaded on buyer's truck

and weighed with 2% shrink. Heifers will sell on a base weight of

595 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romine Cartee 912-531-0580

Price/Cwt. _____/____

LOT 2

Gerrald Williams Sylvania, GA 912-682-2228



No. Head: Approximately 1 mixed load of steers and heifers

Estimated Weight: St-680# Hf-630#

Weight Range: 560-780# with a couple 4 weight

Description: All Black & BWF, all "Home Raised", AI sired by ALL IN or sired

by performance Sim-Angus or Angus bulls.

Muscling: #1

Frame Size: Medium with a few Large

Flesh: Medium

Miscellaneous: Calves are bred to perform with carcass genetics to burn.

Management:

Vaccinated: Triangle 10/Alpha 7 MB1/Pyramid 5 Presponse SQ/Heifers have

had Lutalyse

Wormed: Long Range Inj, pour on

Implants: Ralgro

Feed: 8-10 lbs soy hulls, corn gluten, free choice hay

Delivery Date: November 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of delivery, loaded on

buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 680 lbs and heifers 630 lbs with a \$8.00/cwt slide on

the heavy side only. Heifers sell \$8.00/cwt back of steers.

Contractor Romine Cartee 912-531-0580

Price/Cwt. ____/

LOT 3 HCCA



No. Head:	Approximately 60 steers

Estimated Weight: 850#

Weight Range: 700-900#

Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: All yearling steers.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday November 14th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed</u>

straight. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt

slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt.

LOT 4 HCCA



No. Head: Approximately 1 load steers

Estimated Weight: 725#

Weight Range: 700-900#

Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of preconditioned steers that will feed well.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday November 14th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed

straight. Steers will sell on a base weight of 725 lbs with a \$6.00/cwt

slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. ____/___

LOT 5 HCCA



No. Head: Approximately 70 heifers

Estimated Weight: 700#

Weight Range: 600-800#

Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of preconditioned steers that will feed well.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday November 14th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed

straight. Heifers will sell on a base weight of 700 lbs with a \$6.00/cwt

slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt.