Office Phone (423) 487-3478

Fax (423) 487-5614

Toll Free (800) 654-6181

www.hodgelivestocknetwork.com

December 30th, 2019

Dear Customer,

The Hodge Livestock Network presents our Consignment for the January 9th, 2020 auction. Consignment offering consists of 15 lots, having approximately 14.5 loads of cattle.

Please be sure to watch the tape and read the catalog

All statements made on the conference call take preference over any printed material!!

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, January 9th, 2020.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255
- 2. A recorded voice will ask you for your pin, which is 831084#
- 3. You will be automatically connected to the network call
- 4. You will hear music until Randy Hodge initiates the call.
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.

The breakdown of our cattle is as follows:

Summary

Lot 1	BSC Farms	1 load	595# Steers
Lot 2	BSC Farms	1 load	575# Heifers
Lot 3	Ronnie Johnson	1 load	780# Steers
Lot 4	Jacob Brannen	1 mixed load	655# Steers/620# Heifers
Lot 5	Jes Stokes	29 Head	645# Steers/Heifers
Lot 6	Ed Snodgrass	1 load	825# Steers
Lot 7	Adrian Presnell	1 load	850# Steers
Lot 8	Jack Mcabee	1 mixed load	650# Steers/600# Heifers
Lot 9	Tommy Denton	1 load	825# Steers
Lot 10	Bacon Farms	1 load	725# Steers
Lot 11	НССА	1 load	850# Steers
Lot 12	HCCA	1 load	725# Steers
Lot 13	HCCA	1 load	725# Heifers
Lot 14	Gene Odum	1 load	800# Steers
Lot 15	Gene Odum	1 load	800# Heifers

Mark your calendar for **Thursday, January 9th,** at **10:00 A.M.** Should you **forget** or **need** a **bid number** to participate in the auction, call our office at **(423) 487-3478.**

Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodge live stock network.com

CATTLE OFFERING FOR SALE NETWORK SALE OF LOAD LOTS

DATE: Thursday, January 9th, 2020

Time: 10:00 A.M. E.S.T

HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE

(423) 487-3478

I WELCOME

- 1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
- 2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
- 3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

II DESCRIPTION, SALE AND DELIVERY

- 1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
- 2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. <u>HOWEVER, WE DO NOT GUARAN-TEE ANY MINIMUM WEIGHT.</u>
- 3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
- **4.** The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
- 5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
- 6. The sale base weights will be as posted in the catalog or announced during the sale. Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.
- 7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
- 8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
- 9. Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.

III CONTRACTS FOR SALE AND PURCHASE

- 1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
- 2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
- 3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
- 4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
- 5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

Hodge Livestock Network

Phone: (423) 487-3478

Fax: (423) 487-5614

Toll Free

(800) 654-6181

Mailing address

P.O. Box 627

Newport, TN 37822

Physical Address

4610 Laws Rd

Del Rio, TN 37727

BSC Farms

671 Rosedale Rd Waynesboro, GA 30830 478-494-0645



No. Head:	Approximately 1 load steers
Estimated Weight:	595#
Weight Range:	480-670#
Description:	Approx. 80% Black & BWF, 15% Red, and 5% Char-X, grazing

type cattle.

Muscling: 75% #1 and 25% #1 1/2

Frame Size: Medium

Flesh: Green-Medium

Miscellaneous: All calves sired by performance tested bulls, weaned during late

summer, bought as 4 weights, hand feed everyday from 4 wheeler.

Management:

Vaccinated: Triangle 10/Calvary 9/Pinkeye/Synthenic/Pyramid 5 Presponse SQ

Wormed: Cydectin inj., Synthenic white dewormer

Implants: Ralgro all vaccinations BQA by contractor

Feed: 8 lbs of a 13% feed, free choice pasture and hay.

Delivery Date: January 13-16th with a 3 day notice to contractor

Conditions: Cattle will be penned morning of loadout, sorted and loaded on

buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 595 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor	Romine Cartee 912-531-0580
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Price/Cwt.

BSC Farms

671 Rosedale Rd Waynesboro, GA 30830 478-494-0645

No. Head:

Contractor

Price/Cwt.

Buyer:



Estimated Weight:	575#	
Weight Range:	450-670#	
Description:	Approx. 80% Black & BWF, 15% Red, and 5% Char-X, grazing type cattle.	
Muscling:	75% #1 and 25% #1 1/2	
Frame Size:	Medium	
Flesh:	Green-Medium	
Miscellaneous:	All calves sired by performance tested bulls, weaned during late summer, bought as 4 weights, hand feed everyday from 4 wheeler.	
Management:		
Vaccinated:	Triangle 10/Calvary 9/Pinkeye/Synthenic/Pyramid 5 Presponse SQ	
Wormed:	Cydectin inj., Synthenic white dewormer	
Implants:	Ralgro all vaccinations BQA by contractor	
Feed:	8 lbs of a 13% feed, free choice pasture and hay.	
Delivery Date:	January 13-16th with a 3 day notice to contractor	
Conditions:	Cattle will be penned morning of loadout, sorted and loaded on buyer's truck and weighed with 2% shrink. Heifers will sell on a	

base weight of 575 lbs with a \$8.00/cwt slide on the heavy side only.

Approximately 1 load heifers

Romine Cartee 912-531-0580

Ronnie Johnson Fairfield Rd Millen, GA 706-214-3710



No. Head:	Approximately 1 load stee	ers
1 tot Head.	ripprominately rious see	_

Estimated Weight: 780#

Weight Range: 700-890#

Description: Approx. 80% Black & BWF, 20% Red or Char-X, all "Home

Raised".

Muscling: #1

Frame Size: Medium-Large

Flesh: Medium

Miscellaneous: All calves sired by high performance Angus or Hereford bulls, first

calves pulled from this calf crop.

Management:

Vaccinated: Triangle 10, Alpha 7 MB1, Bar Vac 7, Pyramid 5 Presponse SQ

Wormed: Cydectin inj. /synthenic white wormer

Implants: Ralgro all vaccination BQA by contractor

Feed: Baleage/Peanut hay/added corn gluten feed in bunk

Delivery Date: January 13-16th with a 3 day notice to contractor

Conditions: Cattle will be penned morning of delivery, and loaded on buyer's

truck and weighed with 2% shrink. Steers will sell on a base weight

of 780 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romine Cartee 912-531-0580

Price/Cwt.

Jacob Brannen Popular Springs Church Rd Twin City, GA 912-682-1330



No. Head: Approximately 1 mixed load sorted from 120+

Estimated Weight: St-655# Hf-620#

Weight Range: 580-750#

Description: Approx. 80% Black & BWF, 20% Red or Smokies, a good set of

"Home Raised" calves with good disposition and hair.

Muscling: #1

Frame Size: Medium with a few Large

Flesh: Medium

Miscellaneous: All calves sired by Yon Angus or Sim-Angus bulls and commercial

Angus or Charolais based cows.

Management:

Vaccinated: Triangle 10, Calvary 9, Pyramid 5 Presponse SQ

Wormed: Cydectin inj.

Implants: Ralgro all vaccination BQA by contractor

Feed: 10-12 lbs of 13% feed, free choice ryegrass, baleage

Delivery Date: January 18-22nd with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of delivery, and loaded

on buyer's truck and weighed <u>with 2% shrink on buyer's truck in</u>
<u>Metter, GA approx. 11 miles from loadout.</u> Steers will sell on a <u>base</u>
weight of 655 lbs and heifers 620 lbs with a \$8.00/cwt slide on the

<u>heavy side only.</u> Heifers sell \$10.00/cwt back of steers.

Contractor Romine Cartee 912-531-0580

Price/Cwt.

Jes Stokes Oliver, GA 912-978-7620



No. Head:	Approximately 29 steers and heifers
Estimated Weight:	645#
Weight Range:	550-745#
Description:	Approx. 65% Black & BWF, 35% Red & RWF
Muscling:	#1
Frame Size:	Medium
Flesh:	Green-Medium
Miscellaneous:	Some "Home Raised", others bought from neighbors
Management:	
Vaccinated:	Tetanus and Blackleg
Wormed:	Ivermectin pour on
Implants:	
Feed:	Free Choice rye grazing, 6-8 lbs feed, peanut hay
Delivery Date:	January 18-22nd with a 3 day notice to contractor
Conditions:	Cattle will be separated morning of delivery. Cattle will be weighed with a <u>2% shrink</u> . Cattle will sell on a <u>base weight of 645 lbs with a</u> <u>\$8.00/cwt slide on the heavy side only</u> . Heifers sell \$8.00/cwt back of steers.
Contractor	Romine Cartee 912-531-0580
Price/Cwt.	
Buyer:	

Ed Snodgrass Kyles Ford, TN



No. Head:	Approximately 60 steers

Estimated Weight: 825#

Weight Range: 725-900#

Description: All Black & BWF

Muscling: 80% #1 and 20% #1 1/2

Frame Size: Medium to Large

Flesh: Medium flesh

Miscellaneous: A real good set of steers with good quality genetics, weaned a mini-

mum of 75 days, will feed well and grade high percent choice.

Management:

Double Vaccinated: Respiratory Viral, One shot Pasteurella, Blackleg

Wormed: Yes Implants: Yes

Feed: Grass, free choice mineral, 10 lbs commodity blend per head per

day.

Delivery Date: January 13-16th, 20-24th or 27-31st

Conditions: Cattle will be gathered early AM, sorted and hauled 30 miles to

Livestock Market in Jonesville, VA and <u>weighed straight when all</u> <u>are hauled (app. noon)</u>. Steers will sell on a <u>base weight of 825 lbs</u>

with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt.

Adrian Presnell Clyde, NC



No. Head: Approximately 58 steers from 70

Estimated Weight: 850# 900# weight stop

Weight Range: 800-950#

Description: Approx. 70% Char-X and Reds, and 30% Black & BWF

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium grass flesh

Miscellaneous: A good set of reputation yearling steers in green condition that will

feed well.

Management:

Double Vaccinated: Bovishield Gold, Pasteurella, 7-Way Blackleg

Wormed: Safeguard and Dectomax

Implants:

Feed: Grass, free choice mineral, 20 lbs silage per head per day

Delivery Date: January 13-17th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, sorted and loaded on buyer's

truck and weighed with 2% shrink. Steers will sell on a base weight

of 850 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Adrian Presnell 828-734-6396

Price/Cwt. ____/___

Jack Mcabee 369 Gowdeyseille Rd Gaffney, SC 29340 864-490-7955



No. Head:	Approximately 7	4 steers and heifers	from 92 head	(approx. 50/50)

Estimated Weight: St-650# Hf-600#

Weight Range:

Description: Approx. 70% Black & BWF, and 30% Char-X and Reds

Muscling: 90% #1 and 10% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium flesh

Miscellaneous: A real good set of reputation calves with lots of eye appeal, good ge-

netics.

Management:

Vaccinated: Respiratory Viral and BLacklet

Wormed: Yes

Implants:

Feed: Grass, hay and 7 lbs of growing ration

Delivery Date: January 13-17th with a 3 day notice to contractor

Conditions: Cattle will be gathered early, sorted, heifers weighed on goosenecks

then loaded on truck, steers weighed on buyer's truck with 2%

<u>shrink.</u> Steers will sell on a <u>base weight of 650 lbs and heifers 600 lbs</u> with a \$6.00/cwt slide on the heavy side only. Heifers sell \$10.00/cwt

back of steers.

Contractor Jack Mcabee 864-490-7955

Price/Cwt.

Tommy Denton Newport, TN

Price/Cwt.



No. Head:	Approximately 58 steers
Estimated Weight:	825#
Weight Range:	775-925#
Description:	All Black & BWF
Muscling:	80% #1 and 20% #1 1/2
Frame Size:	80% Medium and 20% Large
Flesh:	Medium
Miscellaneous:	A good set of reputation yearlings in slightly green condition that will feed well, bought as 500 pound bulls, knife cut.
Management:	
Vaccinated:	Bovishield Gold 5, One Shot Pasteurella, Vision 8 20/20
Wormed:	Safeguard
Implants:	None
Feed:	Grass, free choice mineral, hay, 8 lbs growing ration per head per day.
Delivery Date:	January 13-15th or 17th with a 3 day notice to contractor
Conditions:	Cattle will be gathered early AM, hauled 20 miles to WLM Newport and weighed straight when all are hauled. Steers will sell on a base weight of 825 lbs with a \$6.00/cwt slide on the heavy side only.
Contractor	Randy Hodge 865-414-7801

Bacon Farms White Pine, TN



No. Head:	Approximately 67 steers
No. neau:	Approximately o/ steers

Estimated Weight: 725#

Weight Range: 675-825#

Description: Approx. 75% Black & BWF, 23% Char-X, and 2% Red

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium

A good set of reputation yearlings in slightly green condition that **Miscellaneous:**

will feed well, bought as 450 pound bulls, knife cut.

Management:

Vaccinated: Bovishield Gold 5, One Shot Pasteurella, Vision 7

Wormed: Safeguard

Implants: Rev G

Grass, free choice mineral, hay, 8 lbs growing ration per head per Feed:

day.

Delivery Date: January 13-15th or 17th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, hauled 20 miles to WLM New-

port, and weighed straight when all are hauled. Steers will sell on a

base weight of 725 lbs with a \$6.00/cwt slide on the heavy side only.

Randy Hodge 865-414-7801 Contractor

Price/Cwt.

LOT 11 HCCA



No. Head: Approximately 1 load steers

Estimated Weight: 850#

Weight Range: 750-900#

Description: Approx. 70% Black & BWF, 20% Char-X, with possibly 2-3 White

and 10% Reds and Rednecks with possibly 1-2 Herefords.

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of preconditioned steers that will feed well.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday January 16th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed

straight. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt slide

on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt.

LOT 12 HCCA



No. Head: Approximately 1 load steers

Estimated Weight: 725#

Weight Range: 600-750#

Description: Approx. 70% Black & BWF, 20% Char-X, with possibly 2-3 White

and 10% Reds and Rednecks with possibly 1-2 Herefords.

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of preconditioned steers that will feed well.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday January 16th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed

straight. Steers will sell on a base weight of 725 lbs with a \$6.00/cwt slide

on the heavy side only.

Contractor Randy Hodge 865-414-7801

LOT 13 HCCA



No. Head: Approximately 1 load heifers

Estimated Weight: 725#

Weight Range: 600-800

Description: Approx. 70% Black & BWF, 20% Char-X, with possibly 2-3 White

and 10% Reds and Rednecks with possibly 1-2 Herefords.

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of preconditioned heifers that will feed well.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday January 16th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed

straight. Heifers will sell on a base weight of 725 lbs with a \$6.00/cwt

slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

NOT ON DVD

Gene Odum Metter, GA 912-682-3372

No. Head:	Approximately 1	l load steers

Estimated Weight: 800#

Weight Range: 705-905#

Description: Approx. 90% Black & BWF, 10% Red or Charcoal Gray, Simmental

crosses.

Muscling: #1

Frame Size: Med-Large

Flesh: Medium

Miscellaneous: All calves sired by UGA performance tested Angus or Sim-Angus bulls

and Angus base cows.

Management:

Vaccinated: Triangle 10/Calvary 9 (2X), Pyramid 5 Presponse SQ

Wormed: Cydectin Inj/pour on

Implants: Ralgro

Feed: Cotton seed corn base mixed feed, free choice pasture and hay

Delivery Date: January 19-21st with a 3 day notice to contractor

Conditions: Cattle will be penned morning of delivery, loaded on buyers truck and

weighed with 2% shrink. Steers will sell on a base weight of 800 lbs with

a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. /_____

NOT ON DVD

Gene Odum Metter, GA 912-682-3372

No. Head:	Approximately 1 load heifers
Estimated Weight:	800#
Weight Range:	700-890#
Description:	Approx. 90% Black & BWF, 10% Red or Charcoal Gray, Simmental
	crosses.
Muscling:	#1
Frame Size:	Med-Large
Flesh:	Medium
Miscellaneous:	All calves sired by UGA performance tested Angus or Sim-Angus bull and Angus base cows.
Management:	
Vaccinated:	Triangle 10/Calvary 9 (2X), Pyramid 5 Presponse SQ
Wormed:	Cydectin Inj/pour on
Implants:	
Feed:	Cotton seed corn base mixed feed, free choice pasture and hay
Delivery Date:	January 19-21st with a 3 day notice to contractor
Conditions:	Cattle will be penned morning of delivery, loaded on buyers truck and weighed with 2% shrink. Heifers will sell on a base weight of 800 lbs with a \$8.00/cwt slide on the heavy side only.

Romaine Cartee 912-531-0580

Contractor

Price/Cwt.