Hodge Livestock Network, Inc. P.O. Box 627, Newport, TN 37822

November 24th, 2020

Dear Customer,

The Hodge Livestock Network presents our Consignment for the December 3rd, 2020 auction. Consignment offering consists of 11 lots, having approximately 11 loads of cattle.

Please be sure to watch the tape and read the catalog

<u>All statements made on the conference call take preference over</u> <u>any printed material!!</u>

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, December 3rd, 2020.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255
- 2. A recorded voice will ask you for your pin, which is 831084#
- 3. You will be automatically connected to the network call
- 4. You will hear music until Randy Hodge initiates the call.
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.

The breakdown of our cattle is as follows:

Summary

Lot 1	Marcus Johnson	1 mixed load	665# Steers/615# Heifers
Lot 2	Mike Reeves/Batt Place Farms	1 mixed load	745# Steers/680# Heifers
Lot 3	Jimmy Blitch	1 mixed load	815# Steers/790# Heifers
Lot 4	Gene Odum	1 load	900# Steers
Lot 5	Surber Farms	1 load	835# Steers
Lot 6	Surber Farms	1 load	810# Heifers
Lot 7	Bacon Farms	1 load	750# Steers
Lot 8	НССА	1 load	800# Steers
Lot 9	НССА	1 load	700# Steers
Lot 10	НССА	1 load	700# Heifers
Lot 11	Wayne Edwards	1 load	650# Heifers

Mark your calendar for **Thursday, December 3rd,** at **10:00 A.M.** Should you <u>forget</u> or <u>need</u> a <u>bid number</u> to participate in the auction, call our office at <u>(423) 487-3478.</u>

Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodgelivestocknetwork.com

CATTLE OFFERING FOR SALE NETWORK SALE OF LOAD LOTS DATE: Thursday, December 3rd, 2020 Time: 10:00 A.M. E.S.T HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE (423) 487-3478

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WELCOME

- 1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
- 2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
- 3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

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DESCRIPTION, SALE AND DELIVERY

- 1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
- 2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. <u>HOWEVER, WE DO NOT GUARAN-TEE ANY MINIMUM WEIGHT</u>.
- 3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
- 4. The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
- 5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
- 6. The sale base weights will be as posted in the catalog or announced during the sale. <u>Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.</u>
- 7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
- 8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
- 9. <u>Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights</u>.

III CONTRACTS FOR SALE AND PURCHASE

- 1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
- 2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
- 3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc,
- Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
- 4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
- 5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

Merchandiser

Hodge Livestock Network Phone: (423) 487-3478 Fax: (423) 487-5614 Toll Free (800) 654-6181

> Mailing address P.O. Box 627 Newport, TN 37822

Physical Address 4610 Laws Rd Del Rio, TN 37727 LOT 1 Marcus Johnson 671 Rosedale Rd Waynesboro, GA



Estimated Weight:St-665# Hf-615#Weight Range:550-720#Description:Approx. 95% Black & BWF, balance Reds or Char-XMuscling:#1Frame Size:MediumFlesh:MediumMiscellaneous:All "Home Raised", sired by Yon Angus bulls, weaned 90 days, and bunk broke.Management:Yaccinated:Vaccinated:Triangle 10/Calvary 9/Pyramid 5 Presponse SQWormed:Long Range Inj/Pour onImplants:RalgroFeed:5-6 lbs cotton seed and hayDelivery Date:December 7-11th with a 3 day notice to contractorConditions:Cattle will be penned and sorted on buyer's truck and weighed with a \$8.00/cwt slide on the heavy side only. Heifers sell \$8.00/cwt back of steers.ContractorRomaine Cartee 912-531-0580Price/Cwt/	No. Head:	Approximately 1 mixed load of steers and heifers
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Price/Cwt.	Conditions:	<u>2% shrink.</u> Steers will sell on a <u>base weight of 665 lbs and heifers 615 lbs</u> with a \$8.00/cwt slide on the heavy side only. Heifers sell \$8.00/cwt back
	Contractor	Romaine Cartee 912-531-0580
	Price/Cwt.	/
	Buyer:	

LOT 2

Mike Reeves Batt Place Farms 1058 Charlie Jones Rd Millen, GA 30442 912-531-6921



No. Head:	Approximately 1 mixed load of steers and heifers
Estimated Weight:	St-745# Hf-680#
Weight Range:	600-800#
Description:	Approx. 98% Black & BWF, 2 Char-X
Muscling:	80% #1 and 20% #2
Frame Size:	Medium
Flesh:	Green Long yearlings
Miscellaneous:	Calves all sired by Performance Angus tested bull.
Management:	
Vaccinated:	Pyramid 5, Presponse (2X), Calvary 7 (2X)
Wormed:	Dectomax Inj and Dectomax pour on
Implants:	
Feed:	Baleage (ryegrass), cottonseed
Delivery Date:	December 7-11th with a 3 day notice to contractor
Conditions:	Cattle will be penned and sorted morning of delivery and weighed <u>with</u> <u>2% shrink.</u> Steers will sell on a <u>base weight of 745 lbs and heifers 680 lbs</u> <u>with a \$8.00/cwt slide on the heavy side only.</u> Heifers sell \$8.00/cwt back of steers.
Contractor	Romaine Cartee 912-531-0580
Price/Cwt.	/
Buyer:	

LOT 3 Jimmy Blitch Statesboro, GA



No. Head:Approximately 1 mixed load of steers and heifersEstimated Weight:St-815# Hf-790#Weight Range:700-895#Description:Approx. 75% Black & BWF, 25% Red or Char-XMuscling:#1Frame Size:Medium-LargeFlesh:Med-GreenMiscellaneous:Long yearling calves sired by Red Angus and Angus bulls.Management:Vaccinated:Vaccinated:Triangle10/Calvary 9/Pyramid Presponse SQWormed:Long Range Inj/Synthenic white dewormerImplants:RalgroFeed:4 lbs Corn, 5 lbs cottonseed and free choice grazingDelivery Date:December 7-11th with a 3 day notice to contractorConditions:Cattle will be penned and sorted morning of delivery and weighed with $2\% shrink.$ Steers will sell on a base weight of 815 lbs and heifers 790 lbs with a \$8.00/cwt slide on the heavy side only.
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<u>2% shrink.</u> Steers will sell on a <u>base weight of 815 lbs and heifers 790 lbs</u> with a \$8.00/cwt slide on the heavy side only. Heifers sell \$8.00/cwt back
Contractor Romaine Cartee 912-531-0580
Price/Cwt.
Buyer:

NOT ON DVD

LOT 4 Gene Odum Metter, GA

No. Head:	Approximately 1 load steers
Estimated Weight:	900#
Weight Range:	810-960#
Description:	Approx. 95% Black & BWF, 5% Red, all sired by UGA performance tested bulls.
Muscling:	#1
Frame Size:	Medium-Large
Flesh:	Medium
Miscellaneous:	Calves weaned and bunk broke 100 + days, top notch cattle that will perform in the feed yard.
Management:	
Vaccinated:	Triangle10/Calvary 9/Pyramid 5 Presponse/Blackleg
Wormed:	Cydectin Inj. (2x)
Implants:	Ralgro
Feed:	Free choice grazing, baleage, corn and cottonseed
Delivery Date:	December 14-18th with a 3 day notice to contractor
Conditions:	Cattle will be loaded on buyer's truck and weighed <u>with 2% shrink at</u> <u>local scales.</u> Steers will sell on a <u>base weight of 900 lbs with a \$8.00/cwt</u> <u>slide on the heavy side only.</u>
Contractor Price/Cwt.	Romaine Cartee 912-531-0580
Buyer:	

LOT 5 Surber Farms 290 Mt. Zion Rd Tazewell, TN 423-300-4106



No. Head:	Approximately 55 steers
Estimated Weight:	835#
Weight Range:	775-900#
Description:	All Black & BWF
Muscling:	80% #1 and 20% #1 1/2
Frame Size:	Medium to Large
Flesh:	Medium flesh
Miscellaneous:	A real good set of reputation preconditioned Angus base steers, excel- lent genetics with lots of eye appeal, excellent health program, cattle will perform well.
Management:	
Double Vaccinated:	Respiratory Viral, Blackleg
Wormed:	Yes
Implants:	Yes
Feed:	Grass, free choice mineral, and growing ration
Delivery Date:	December 7,8,9, or 11th with a 3 day notice to contractor
Conditions:	Cattle will be gathered early AM, sorted and hauled 12 miles to scales, 3 trips (app. Noon), and <u>weighed straight when all are hauled.</u> Steers will sell on a <u>base weight of 835 lbs with a \$6.00/cwt slide on the heavy</u> <u>side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 6 Surber Farms 290 Mt. Zion Rd Tazewell, TN 423-300-4106



No. Head:	Approximately 55 heifers
Estimated Weight:	810#
Weight Range:	735-870#
Description:	Approx. 85% Black & BWF, 10% Char-X and 5% Reds
Muscling:	80% #1 and 20% #1 1/2
Frame Size:	Medium to Large
Flesh:	Medium flesh
Miscellaneous:	A real good set of reputation preconditioned Angus base heifers, excel- lent genetics with lots of eye appeal, excellent health program, cattle will perform well.
Management:	
Double Vaccinated:	Respiratory Viral, Blackleg, heifers were given Lutalyse and Dex at weaning
Wormed:	Yes
Implants:	Yes
Feed:	Grass, free choice mineral, and growing ration
Delivery Date:	December 7,8,9, or 11th with a 3 day notice to contractor
Conditions:	Cattle will be gathered early AM, sorted and hauled 12 miles to scales, 3 trips (app. Noon), and <u>weighed straight when all are hauled.</u> Heifers will sell on a <u>base weight of 810 lbs with a \$6.00/cwt slide on the heavy</u> <u>side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 7 Bacon Farms Morristown, TN



No. Head:	Approximately 65 steers
Estimated Weight:	750#
Weight Range:	700-850#
Description:	Approx. 80% Black & BWF, 20% Char-X, possibly 1 to 2 good Whites
Muscling:	80% #1 and 20% #1 1/2
Frame Size:	80% Medium and 20% Large
Flesh:	Medium grass flesh
Miscellaneous:	A good set of reputation yearlings in green condition, all purchased as 4 weights will feed and grade well, excellent health reputation.
Management:	
Vaccinated:	Double Mod Live Respiratory Viral and Blackleg, Pasteurella
Wormed:	Yes
Implants:	Rev G
Feed:	Grass, free choice mineral, 3 lbs grain per head per day
Delivery Date:	December 7-11th with a 3 day notice to contractor
Conditions:	Cattle will be gathered early AM, hauled 30 minutes to WLM and <u>weighed straight when all are hauled.</u> Steers will sell on a <u>base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 8 HCCA



No. Head:	Approximately 1 load steers
Estimated Weight:	800#
Weight Range:	750-900#
Description:	Approx. 70% Black & BWF, 20% Char-X, and 10% Reds
Muscling:	70% #1, 20% #1 1/2, and 10% good #2's
Frame Size:	80% Medium, 20% Large
Flesh:	Light Medium to Medium
Miscellaneous:	A good set of yearling steers that will feed well, weaned a minimum of 60 days.
Management:	
Vaccinated:	Mod Live Respiratory Viral, Blackleg
Wormed:	Ivomec, Safeguard, or Dectomax
Implants:	Yes
Feed:	Grass and limited feed
Delivery Date:	Thursday December 10th
Conditions:	Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed</u> <u>straight.</u> Steers will sell on a <u>base weight of 800 lbs with a \$6.00/cwt slide</u> <u>on the heavy side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 9 HCCA



No. Head:	Approximately 1 load steers
Estimated Weight:	700#
Weight Range:	600-750#
Description:	Approx. 70% Black & BWF, 20% Char-X, and 10% Reds
Muscling:	70% #1, 20% #1 1/2, and 10% good #2's
Frame Size:	80% Medium, 20% Large
Flesh:	Light Medium to Medium
Miscellaneous:	A good set of yearling steers that will feed well, weaned a minimum of 60 days.
Management:	
Vaccinated:	Mod Live Respiratory Viral, Blackleg
Wormed:	Ivomec, Safeguard, or Dectomax
Implants:	Yes
Feed:	Grass and limited feed
Delivery Date:	Thursday December 10th
Conditions:	Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed</u> <u>straight.</u> Steers will sell on a <u>base weight of 700 lbs with a \$6.00/cwt slide</u> <u>on the heavy side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 10 HCCA



No. Head:	Approximately 1 load heifers
Estimated Weight:	700#
Weight Range:	600-800#
Description:	Approx. 70% Black & BWF, 20% Char-X, and 10% Reds, 4 to 5 very light ear.
Muscling:	70% #1, 20% #1 1/2, and 10% good #2's
Frame Size:	80% Medium, 20% Large
Flesh:	Light Medium to Medium
Miscellaneous:	A good set of yearling heifers that will feed well, weaned a minimum of 60 days.
Management:	
Vaccinated:	Mod Live Respiratory Viral, Blackleg
Wormed:	Ivomec, Safeguard, or Dectomax
Implants:	Yes
Feed:	Grass and limited feed
Delivery Date:	Thursday December 10th
Conditions:	Cattle will be hauled 10 to 60 miles, unloaded, sorted, and <u>weighed</u> <u>straight.</u> Heifers will sell on a <u>base weight of 700 lbs with a \$6.00/cwt</u> <u>slide on the heavy side only.</u>
Contractor	Randy Hodge 865-414-7801
Price/Cwt.	/
Buyer:	

LOT 11

Wayne Edwards 470 Melton Bridge Rd Whitakers, NC 27891 252-907-5669 <u>NOT ON DVD</u> To view these cattle go to: www.vimeo.com/483667373

No. Head:	Approximately 75 heifers from 108
Estimated Weight:	650#
Weight Range:	525-700#
Description:	Approx. 95% Black & BWF, balance Red and Brown
Muscling:	95% #1, 5% #1 1/2
Frame Size:	80% Medium, 20% Large
Flesh:	Medium
Miscellaneous:	"Home Raised" with great potential, weaned 120 days on delivery, all sired by performance tested bulls.
Management:	
Vaccinated:	1 time Bovishield Gold, One Shot & Vision 7 20/20, 1 time Bovishield Gold & Vision 7 20/20
Wormed:	Ivomectin 2 times, Cydectin 1 time
Implants:	None
Feed:	14% True choice feed, grass, mineral and hay
Delivery Date:	December 7-11th with a 3 day notice to contractor
Conditions:	Cattle will be loaded and weighed on buyer's truck on 75 ft. certified scales <u>with 2% shrink.</u> Heifers will sell on a <u>base weight of 650 lbs with a</u> <u>\$5.00/cwt slide on the heavy side only.</u>
Contractor	Jerry Packer 252-567-5401
Price/Cwt.	//
Buyer:	