

Hodge Livestock Network, Inc.
P.O. Box 627, Newport, TN 37822

Office Phone (423) 487-3478
Fax (423) 487-5614
Toll Free (800) 654-6181
www.hodgelivestocknetwork.com

December 23rd, 2020

Dear Customer,

The Hodge Livestock Network presents our Consignment for the January 7th, 2021 auction. Consignment offering consists of 13 lots, having approximately 14 loads of cattle.

*****Please be sure to watch the tape and read the catalog*****

All statements made on the conference call take preference over any printed material!!

Please read conditions on Page 3!!!

Our Network Auction will begin promptly at 10:00 A.M. Eastern time

Thursday, January 7th, 2021.

CONFERENCE CALL PROCEDURES

We have changed the company that will be handling our conference call for the Network monthly sale:

- 1. You will call a toll free number 1-888-861-1255**
- 2. A recorded voice will ask you for your pin, which is 831084#**
- 3. You will be automatically connected to the network call**
- 4. You will hear music until Randy Hodge initiates the call.**
- 5. Please don't try to use cell phones or have noise in your office while the sale is being conducted. Give everyone an opportunity to hear.**
- 6. To mute your phone, press (*) star 6, to un-mute press (*) 6.**

The breakdown of our cattle is as follows:

Summary

Lot 1	Gilbert Farms	2 loads	800# Steers
Lot 2	Ed Snodgrass	1 load	800# Steers
Lot 3	Adrian Presnell	1 load	825# Steers
Lot 4	Surber Farms	1 load	825# Steers
Lot 5	Wayne Edwards	1 load	750# Heifers
Lot 6	Stephenson Farm	1 load	725# Holstein Steers
Lot 7	Jimmy Blich	1 load	775# Steers
Lot 8	Gene Odum	1 load	900# Steers
Lot 9	Brannen/Johnson	1 load	685# Steers
Lot 10	Johnson/Brannen	1 load	660# Heifers
Lot 11	HCCA	1 load	850# Steers
Lot 12	HCCA	1 load	750# Steers
Lot 13	HCCA	1 load	700# Heifers

Mark your calendar for **Thursday, January 7th**, at **10:00 A.M.** Should you **forget** or **need** a **bid number** to participate in the auction, call our office at **(423) 487-3478**.

Listening for your bids,

Randy

VISIT OUR WEBSITE

www.hodgelivestocknetwork.com

**CATTLE OFFERING FOR SALE
NETWORK SALE OF LOAD LOTS**

DATE: Thursday, January 7th, 2021

Time: 10:00 A.M. E.S.T

HODGE LIVESTOCK OFFICE, NEWPORT, TENNESSEE

(423) 487-3478

**I
WELCOME**

1. Selected seller and buyer customers of stocker and feeder cattle are welcomed to the competitive network market of load lots fully described in the attached sheets.
2. Effective communications are employed by the use of videotapes conference telephone hook-ups and personal contacts by the Network Contractors to establish and maintain the competitive determination of prices.
3. Hodge Livestock Network, Inc. is the merchandiser in all Network market transactions.

**II
DESCRIPTION, SALE AND DELIVERY**

1. Those cattle offered for sale are indicated on the sale sheets by owner; described by lot numbers, location, numbers of head, estimated weight, management practice applied, delivery date, conditions of sale and delivery; and with the name and telephone number of the Network Contractor.
2. One load of stocker and feeder cattle consists of approximately 47,000 pounds. **HOWEVER, WE DO NOT GUARANTEE ANY MINIMUM WEIGHT.**
3. Voice bids by auction are asked and taken by telephone and in person with each lot of cattle sold to the highest bidder on the basis of estimated weight. Announcements by the auctioneer are governing in all instances where contrary to the written information on the Cattle Offering for Sale sheets.
4. The Seller reserves the right "no sale" the load lots of his cattle at the time the highest bid is made, in which event the highest and last bidder will receive \$1.00 per head from the Merchandiser.
5. Cattle sold will be sorted and delivered to the stated weigh point by the Seller, weighed and received by the successful bidder as the Buyer, all under conditions as stated with respect to each lot.
6. The sale base weights will be as posted in the catalog or announced during the sale. **Please pay attention to the slide. The slide will be posted for each lot of cattle but if the cattle are 51# to 75# over base weight the slide will increase by \$1.00/cwt, if the cattle are 76# or more over the base weight the slide will increase \$2.00/cwt otherwise the slide will remain as stated in the catalog.**
7. Cattle not picked up during designated delivery dates will automatically have a 2#/head/day increase in the base weight.
8. Hodge Livestock Network acts as agents only in the sale of lots of cattle. Due to circumstances we cannot control, we as the marketing agency cannot guarantee 8% or less shrink on cattle. Any weight guarantees must be given by consignor, not Hodge Livestock Network.
9. **Due to circumstances beyond our control Hodge Livestock Network cannot or does not guarantee off truck weights.**

**III
CONTRACTS FOR SALE AND PURCHASE**

1. All cattle being offered for sale are under standard Contracts for Sale by the Merchandiser.
2. All cattle are purchased under standard Contracts for Purchase by the Buyers with the Merchandiser.
3. The bank of the Merchandiser used in all Network sales and purchased transactions is: Hodge Livestock Network, Inc, Custodial Account #4917-4, Commercial Bank, Newport, TN 37821. Routing # 064202983
4. A uniform schedule of charges for selling, buying and buyer services has been filed and published by the Merchandiser which is governing in all transactions where such services are performed.
5. All unmerchantable cattle will not be included in Contracts of Sale of Purchase as determined in the judgment of the Merchandiser.

Hodge Livestock Network, Inc.

Randy Hodge

Randy Hodge, Owner

Merchandiser

Hodge Livestock Network

Phone: (423) 487-3478

Fax: (423) 487-5614

Toll Free

(800) 654-6181

Mailing address

P.O. Box 627

Newport, TN 37822

Physical Address

4610 Laws Rd

Del Rio, TN 37727

LOT 1
Gilbert Farms
Morristown, TN

No. Head: Approximately 120 steers
Estimated Weight: 800#
Weight Range: 725-875#
Description: All Black & BWF
Muscling: 80% #1 and 20% #1 1/2
Frame Size: 80% Medium and 20% Large
Flesh: Medium flesh
Miscellaneous: A good set of reputation English type yearlings that will feed and grade well.
Management:
Vaccinated: Double Mod Live Respiratory Viral and Blackleg, Pasteurella
Wormed: Yes
Implants: Rev G
Feed: Grass, free choice mineral, 1.5% body weight of by products daily, gaining 2.2 lbs per day.
Delivery Date: January 11-15th with a 3 day notice to contractor
Conditions: Cattle will be gathered early AM, hauled 30 minutes to WLM and weighed straight when all are hauled. Steers will sell on a base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.
Contractor Randy Hodge 865-414-7801
Price/Cwt. _____ / _____
Buyer: _____

LOT 2

**Ed Snodgrass
Kyles Ford, TN**

No. Head: Approximately 60 steers

Estimated Weight: 800#

Weight Range: 725-900#

Description: All Black & BWF

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium flesh

Miscellaneous: A good set of reputation English type steers with excellent genetics that will feed and grade well, weaned 90 days.

Management:

Vaccinated: Double Mod Live Respiratory Viral and Blackleg, Pasteurella

Wormed: Yes

Implants: Encore

Feed: Grass, free choice mineral, 1.25% body weight of by products daily, gaining 2.2 lbs per day.

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, hauled 20 minutes to Jonesville, VA and weighed straight when all are hauled. Steers will sell on a base weight of 800 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 3

Adrian Presnell
Clyde, NC

No. Head: Approximately 60 steers from 120

Estimated Weight: 825#

Weight Range: 775-900#

Description: Approx. 85% Black or BWF, and 15% Char-X and Reds

Muscling: 80% #1 and 20% #1 1/2

Frame Size: 80% Medium and 20% Large

Flesh: Medium grass flesh

Miscellaneous: A good set of reputation grass yearlings in ideal condition for excellent gain, cattle will feed and grade well.

Management:

Vaccinated: Double Bovishield Gold, 7-Way Blackleg, Pasteurella

Wormed: Wormed at turn out

Implants: Rev G

Feed: Grass, free choice mineral, 8 lbs silage, 1 lb concentrate last 30 days.

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, sorted and loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 825 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Adrian Presnell 828-734-6396

Price/Cwt. _____ / _____

Buyer: _____

LOT 4

Surber Farms
290 Mt. Zion Rd
Tazewell, TN
423-300-4106

No. Head: Approximately 60 steers from 106

Estimated Weight: 825#

Weight Range: 735-870#

Description: All Black & BWF

Muscling: 80% #1 and 20% #1 1/2

Frame Size: Medium to Large

Flesh: Medium flesh

Miscellaneous: A real good set of reputation preconditioned Angus base steers, excellent genetics with lots of eye appeal, excellent health program, cattle will perform well.

Management:

Double Vaccinated: Respiratory Viral, Blackleg

Wormed: Yes

Implants: Yes

Feed: Grass, free choice mineral, and growing ration

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be gathered early AM, sorted and hauled 12 miles to scales, (app. Noon), and weighed straight when all are hauled. Steers will sell on a base weight of 825 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 5

Wayne Edwards
470 Melton Bridge Rd
Whitakers, NC 27891
252-907-5669

No. Head: Approximately 75 heifers from 108

Estimated Weight: 750#

Weight Range: 625-800#

Description: Approx. 95% Black & BWF, balance Red and Brown

Muscling: 95% #1, 5% #1 1/2

Frame Size: 80% Medium, 20% Large

Flesh: Medium

Miscellaneous: "Home Raised" with great potential, weaned 120 days on delivery, all sired by performance tested bulls.

Management:

Vaccinated: 1 time Bovishield Gold, One Shot & Vision 7 20/20, 1 time Bovishield Gold & Vision 7 20/20

Wormed: Ivomectin 2 times, Cydectin 1 time

Implants: None

Feed: 14% True choice feed, grass, mineral and hay

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be loaded and weighed on buyer's truck on 75 ft. certified scales with 2% shrink. Heifers will sell on a base weight of 750 lbs with a \$5.00/cwt slide on the heavy side only.

Contractor Jerry Packer 252-567-5401

Price/Cwt. _____ / _____

Buyer: _____

LOT 6

Stephenson Farm
Ron Stephenson
1554 Hicklin Rd
Chester, SC 29706
803-374-0947

No. Head: Approximately 68 Holstein steers

Estimated Weight: 725#

Weight Range: 675-850#

Description: 100% Holstein steers

Muscling: Approx. 40% #1 and 2

Frame Size: 25% Medium, 75% Large

Flesh: Medium

Miscellaneous: A good set of "Home Raised" backgrounded Holstein steers

Management: Preconditioned & Backgrounded steers

Vaccinated: 2 times in October, Bovishield Gold, Ultrabac 7, Presponse, Tri-View in summer.

Wormed: Safeguard drench

Implants: Ralgro

Feed: Triticale and ryegrass

Delivery Date: January 12-14th with a 3 day notice to contractor

Conditions: Cattle will be gathered evening before, sorted and weighed with 2% shrink. Steers will sell on a base weight of 725 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Rusty Thomson 864-429-7062

Price/Cwt. _____ / _____

Buyer: _____

LOT 7

**Jimmy Blich
Statesboro, GA**

No. Head: Approximately 1 load steers

Estimated Weight: 775#

Weight Range: 680-845#

Description: Approx. 60% Black & BWF, 40% Char-X, (3/4 Angus)

Muscling: #1

Frame Size: Medium-Large

Flesh: Medium

Miscellaneous: All calves "Home Raised", bunk broke, 100+ days weaned and sired by performance tested bulls, Angus/Red Angus.

Management:

Vaccinated: Triangle10/Calvary 9(2x)/Pyramid Presponse SQ

Wormed: Long Range Inj/Synthenic

Implants: Ralgro

Feed: Corn-cottonseed 8 lbs once a day, free choice hay, grazing

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned and sorted morning of delivery, loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 775 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 8
Gene Odum
Metter, GA

No. Head: Approximately 1 load steers
Estimated Weight: 900#
Weight Range: 810-960#
Description: Approx. 95% Black & BWF, 5% Red, all sired by UGA performance tested bulls.
Muscling: #1
Frame Size: Medium-Large
Flesh: Medium
Miscellaneous: Calves weaned and bunk broke 100 + days, top notch cattle that will perform in the feed yard.
Management:
Vaccinated: Triangle10/Calvary 9/Pyramid 5 Presponse/Blackleg
Wormed: Cydectin Inj. (2x)
Implants: Ralgro
Feed: Free choice grazing, baleage, corn and cottonseed
Delivery Date: January 18-22nd with a 3 day notice to contractor
Conditions: Cattle will be loaded on buyer's truck and weighed with 2% shrink at local scales. Steers will sell on a base weight of 900 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580
Price/Cwt. _____ / _____
Buyer: _____

LOT 9

**Brannen/Johnson
Popular Springs Church
Rd
Twin City, GA
912-682-1330**

No. Head: Approximately 1 load steers

Estimated Weight: 685#

Weight Range: 600-800#

Description: Approx. 95% Black & BWF, 5% Red Angus or Char-X

Muscling: 90% #1, and 10% #1 1/2

Frame Size: Medium few Large

Flesh: Medium

Miscellaneous: All calves sired by Yon Angus or Sim-Angus bulls, have been weaned 100 plus days.

Management:

Vaccinated: Triangle 10/Calvary 9(2x)/Pyramid 5 Presponse SQ

Wormed: Long Range Inj/Cydectin Inj.

Implants: Ralgro

Feed: 10 lbs custom 14% ration, free choice hay

Delivery Date: January 11-15th with a 3 day notice to contractor

Conditions: Cattle will be penned, sorted and hauled to one producer farm, loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 685 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 10

**Johnson/Brannen
Waynesboro, GA**

No. Head: Approximately 1 load heifers

Estimated Weight: 660#

Weight Range: 560-740#

Description: Approx. 90% Black & BWF, 10% Red or Char-X

Muscling: 90% #1, and 10% #1 1/2

Frame Size: Medium few Large

Flesh: Medium

Miscellaneous: All calves sired by Yon Angus or Sim-Angus bulls, have been weaned 100 plus days.

Management:

Vaccinated: Triangle 10/Calvary 9(2x)/Pyramid 5 Presponse SQ

Wormed: Long Range Inj/Cysectin Inj.

Implants: Ralgro

Feed: 10 lbs custom 14% ration, free choice hay

Delivery Date: January 18-22nd with a 3 day notice to contractor

Conditions: Cattle will be penned, sorted and hauled to one producer farm, loaded on buyer's truck and weighed with 2% shrink. Steers will sell on a base weight of 660 lbs with a \$8.00/cwt slide on the heavy side only.

Contractor Romaine Cartee 912-531-0580

Price/Cwt. _____ / _____

Buyer: _____

LOT 11
HCCA
From 4 producers

No. Head: Approximately 1 load steers

Estimated Weight: 850#

Weight Range: 825-950#

Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of yearling steers that will feed well, weaned a minimum of 60 days.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday January 14th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Steers will sell on a base weight of 850 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____

LOT 12
HCCA
From 6 producers

No. Head: Approximately 1 load steers
Estimated Weight: 750#
Weight Range: 700-825#
Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds
Muscling: 70% #1, 20% #1 1/2, and 10% good #2's
Frame Size: 80% Medium, 20% Large
Flesh: Light Medium to Medium
Miscellaneous: A good set of yearling steers that will feed well, weaned a minimum of 60 days.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg
Wormed: Ivomec, Safeguard, or Dectomax
Implants: Yes
Feed: Grass and limited feed
Delivery Date: Thursday January 14th
Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Steers will sell on a base weight of 750 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801
Price/Cwt. _____ / _____
Buyer: _____

LOT 13

HCCA

No. Head: Approximately 1 load heifers

Estimated Weight: 700#

Weight Range: 600-800#

Description: Approx. 70% Black & BWF, 20% Char-X, and 10% Reds, 4 to 5 very light ear.

Muscling: 70% #1, 20% #1 1/2, and 10% good #2's

Frame Size: 80% Medium, 20% Large

Flesh: Light Medium to Medium

Miscellaneous: A good set of yearling heifers that will feed well, weaned a minimum of 60 days.

Management:

Vaccinated: Mod Live Respiratory Viral, Blackleg

Wormed: Ivomec, Safeguard, or Dectomax

Implants: Yes

Feed: Grass and limited feed

Delivery Date: Thursday January 14th

Conditions: Cattle will be hauled 10 to 60 miles, unloaded, sorted, and weighed straight. Heifers will sell on a base weight of 700 lbs with a \$6.00/cwt slide on the heavy side only.

Contractor Randy Hodge 865-414-7801

Price/Cwt. _____ / _____

Buyer: _____